

Pulp 1,000 tons	Jan-Sep		
	2023	2024	Var.
Production	18,082	18,729	3.6%
Export ⁽¹⁾	13,656	13,739	0.6%
Import ⁽¹⁾	104	120	15.4%
Apparent Consumption	4,530	5,110	12.8%

Paper 1,000 tons	Jan-Sep		
	2023	2024	Var.
Production	8,056	8,550	6.1%
Packaging and Wrapping	4,493	4,887	8.8%
Printing & Writing	1,592	1,627	2.2%
Newsprint	75	54	-28.0%
Cardboard	504	577	14.5%
Others	1,392	1,405	0.9%
Domestic Sales	3,898	3,956	1.5%
Packaging and Wrapping	1,243	1,261	1.4%
Printing & Writing	888	884	-0.5%
Newsprint	31	31	0.0%
Cardboard	447	474	6.0%
Others	1,289	1,306	1.3%
Export ⁽¹⁾	1,599	1,853	15.9%
Packaging and Wrapping	596	707	18.6%
Printing & Writing	597	695	16.4%
Newsprint	34	26	-23.5%
Cardboard	57	103	80.7%
Others	315	322	2.2%
Import ⁽¹⁾	403	481	19.4%
Packaging and Wrapping	24	24	0.0%
Printing & Writing	103	106	2.9%
Newsprint	9	19	111.1%
Cardboard	90	112	24.4%
Others	177	220	24.3%
Apparent Consumption	6,860	7,178	4.6%

(1) Source: Comex Stat



Wood Panels 1,000 m ³	Jan-Sep		
	2023	2024	Var.
Domestic Sales	5,241	6,182	18.0%
Export ⁽¹⁾	761	1,115	46.5%
Import ⁽¹⁾	1	3	200.0%
Apparent Consumption	5,242	6,185	18.0%

(1) Source: Comex Stat

Charcoal 1,000 toneladas	Jan-Sep		
	2023	2024	Var.
Consumption ⁽¹⁾	2,498	2,329	-6.8%
Export ⁽²⁾	4	5	25.0%
Import ⁽²⁾	23	34	47.8%
Apparent Consumption	2,521	2,363	-6.3%

(1) Charcoal Consumption by the Pig Iron Industry in Minas Gerais and Espírito Santo States - Source: SINDIFER

(2) Source: Comex Stat





Ibá's Trade Balance | US\$ Million FOB

US\$ Million	Jan-Sep		
	2023	2024	Var.
Export	9,644.3	11,645.3	20.7%
Pulp	6,026.4	7,802.7	29.5%
Paper	1,779.8	1,885.0	5.9%
Wood Panels	224.5	316.6	41.0%
Plywood	502.0	594.5	18.4%
Sawnwood	513.5	492.9	-4.0%
Other	598.1	553.6	-7.4%
Import	849.3	897.5	5.7%
Pulp	150.3	150.9	0.4%
Paper	679.3	724.6	6.7%
Wood Panels	1.7	2.4	41.2%
Plywood	0.1	0.3	200.0%
Sawnwood	6.2	6.3	1.6%
Other	11.7	13.0	11.1%
Balance	8,795.0	10,747.8	22.2%
Pulp	5,876.1	7,651.8	30.2%
Paper	1,100.5	1,160.4	5.4%
Wood Panels	222.8	314.2	41.0%
Plywood	501.9	594.2	18.4%
Sawnwood	507.3	486.6	-4.1%
Other	586.4	540.6	-7.8%

Source: Comex Stat

Ibá's Share in Brazilian Trade Balance | US\$ Million FOB

Brazil	Jan-Sep			
	US\$ million		Share IBÁ	
	2023	2024	2023	2024
Export	253,342	254,999	3.8%	3.8%
Import	181,731	196,320	0.5%	0.4%

Source: Comex Stat

Ibá's Share in Agribusiness Trade Balance | US\$ Million FOB

Agribusiness	Jan-Sep			
	US\$ million		Share IBÁ	
	2023	2024	2023	2024
Export	126,188	125,892	7.6%	7.7%
Import	12,491	14,472	6.8%	5.9%

Source: MAPA



Brazilian Export by Destination | US\$ Million FOB

Pulp

Destination	Jan-Sep		
	2023	2024	Var.
Africa	28.3	43.7	54.4%
Asia / Oceania	598.9	835.0	39.4%
China	2,821.6	3,182.5	12.8%
Europe	1,406.7	2,252.4	60.1%
Latin America	190.7	194.5	2.0%
North America	980.2	1,294.6	32.1%
Total	6,026.4	7,802.7	29.5%

Paper

Destination	Jan-Sep		
	2023	2024	Var.
Africa	101.0	100.6	-0.4%
Asia / Oceania	136.6	165.8	21.4%
China	14.2	33.7	137.3%
Europe	119.4	175.5	47.0%
Latin America	1,087.6	1,058.0	-2.7%
North America	321.0	351.4	9.5%
Total	1,779.8	1,885.0	5.9%

Wood Panels

Destination	Jan-Sep		
	2023	2024	Var.
Africa	7.6	6.5	-14.5%
Asia / Oceania	5.7	8.1	42.1%
China	13.8	25.6	85.5%
Europe	19.9	20.8	4.5%
Latin America	98.5	128.6	30.6%
North America	79.0	127.0	60.8%
Total	224.5	316.6	41.0%

Plywood

Destination	Jan-Sep		
	2023	2024	Var.
Africa	10.5	8.9	-15.2%
Asia / Oceania	5.9	4.2	-28.8%
China	0.0	0.0	-
Europe	197.9	245.1	23.9%
Latin America	68.0	69.8	2.6%
North America	219.7	266.5	21.3%
Total	502.0	594.5	18.4%

Sawnwood

Destination	Jan-Sep		
	2023	2024	Var.
Africa	5.0	3.4	-32.0%
Asia / Oceania	115.6	123.3	6.7%
China	30.1	29.1	-3.3%
Europe	15.6	13.0	-16.7%
Latin America	22.1	18.7	-15.4%
North America	325.1	305.4	-6.1%
Total	513.5	492.9	-4.0%

IBÁ

Destination	Jan-Sep		
	2023	2024	Var.
Africa	152.5	163.2	7.0%
Asia / Oceania	883.2	1,171.6	32.7%
China	2,956.2	3,325.8	12.5%
Europe	1,949.4	2,870.4	47.2%
Latin America	1,497.7	1,490.2	-0.5%
North America	2,205.3	2,624.1	19.0%
Total	9,644.3	11,645.3	20.7%

Source: Comex Stat